

WHY STAYKEEPERS

Helping worldwide property owners to maximise earnings, whilst we allow guests to book discounted accommodation and have a great meaningful experience.

Here's the high level summary

With a quick online search, you will find a few businesses that seem to provide a similar offering to Staykeepers. As you're reading this, you might even be in conversation with multiple companies.

But how can you benchmark and compare?

Have certainty that income will be generated?
Ensure there is no negative impact on your existing community and business?

Answering these questions is what this document is all about, alongside giving you a simple resource to decide if collaborating with Staykeepers is right for you.

That's what working with you is to us - collaborating as part of a long term relationship.

And ultimately we stay dependable, but we don't stay stationary.

Ever since we started Staykeepers, we have had a clear mission: "To build and foster a community of people, who are inspired to find the key toward becoming their better selves."

With this in mind, this document serves a dual purpose. It's a way to hold ourselves accountable and show you how we're continually evolving to become a better business.

We want to see many iterations of this guide, so much so that we requested to add a revision number to this front page. This way you can see how we're constantly innovating and improving the service you receive.

We hope you enjoy this guide, and if you have any questions just reach out to our amazing Keepers (team members).

Miro & Ivo



A **human** approach to proptech

We started as Win Winn Keeper, but soon evolved into Staykeepers to provide you with an end-to-end solution. A solution where our system is the tech, but the delivery is all about the people.



Responsive

For both guests and yourself, we know that quick responses to bookings, enquiries and questions are essential.



Account managers respond within one working day



24/7 guest support team respond on average in 2.42 minutes

Proactive

Our team listens and focuses on solutions that are right for you.

Staykeepers build a package around your requirements, supporting you and your team every step of the way.

Collaborative

We work with your teams on site, building a strong connection with those on the ground.

We work in your real estate sector and understand the need to maintain safety, security and an aligned community within your properties.

That is why all our potential guests and tenants are fully verified and fit the requirements of your units. With innovative tech and outstanding customer service - it really is Win, Win.

Introducing some of our Keepers

We have over 80 international team members, but here are the people you will have a closer relationship with.



Ivo

CEO & Co-founder



Miro

CFO & Co-founder



Sisi

Head of Product



Reuben

Acquisitions Manager US



Atanas

Acquisitions Manager UK&EU

Services that **adapt** to your requirements

With Staykeepers you can expect ultimate flexibility. From our innovative technology integrating with over 3000 apps, to the on-the-ground services you receive.

These are just some of our services that you can pick and mix from to create your ideal package.

Core Package



Apartment Marketing

Booking guests on 450+ marketing channels.



Revenue Management

An in-house team for the strategy, and technology to implement and optimize prices.



Guest Vetting & Communications

Our team speaks with guests before, during and after their stay, and provides 24/7 support.

Additional Services



Apartment Photography

Staging and professional photography ready to market your apartments.



Linen & Laundry

Let us take care of the linen & laundry for each guest.



Apartment Cleaning

A hands-on service, Staykeepers can clean apartments between guests.



Check-in management

Staykeepers can manage the check-in process (in-person or remote) for every guest.

It doesn't stop there...

Staykeepers also work towards your larger objectives, **developing a strategy that's ideal for you**. This includes:

- Understanding that not every building will have the same requirements, and working with you to accommodate each development's needs.
- Never writing a site off. It's all about finding the right market and clients for your requirements (including both short & long lets). Plus, accounting for seasonal changes such as offering short lets only in the Summer for student housing providers.

And even the best plans need to be adjustable, which is why we're flexible with turning rooms 'on and off' for availability.

STAYKEEPERS

You increase revenue, without upfront payment

We don't like unoccupied units and we know we can deliver. This means we don't need to ask for any upfront payment. We get paid when we increase your revenue and fill an otherwise empty unit.

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